



CLOUD VOICE FOR MICROSOFT TEAMS FROM UNIVOIP



WHY USE MICROSOFT TEAMS AS A PHONE SYSTEM?



Your customers already have M365. Maximize their existing investment – and cut costs drastically.



With true unified communications, business calling, collaboration, chat, and video are all on one seamless app. Cloud Voice for Microsoft Teams gives you native voice calling within the Teams client, with no learning curve, complexity, or 3rd-party equipment or plug-ins.



Future-proof your technology. New features are being added to Teams continuously, with no forklift upgrades needed.

WHAT ARE THE BENEFITS OF MICROSOFT TEAMS AS A PHONE SYSTEM?



- ✓ Utilize a cost-effective Cloud Voice solution to connect to the PSTN and use Teams for external calling.
- ✓ Eliminate the need to purchase and maintain expensive desktop phone equipment. Use existing PCs, smartphones, and tablets instead – or minimize expense by purchasing a few native Teams phones for strategic people.
- ✓ Conduct business in one place and on one Teams client: chat, collaborate, conference, video, and call – true unified communications!

WHY USE UNIVOIP'S CLOUD VOICE FOR MICROSOFT TEAMS?



Additional important features are overlaid, such as analog, faxing, paging, SMS, and contact center.



Native Microsoft Teams client Voice calling via any device empowers users to be truly available, accessible, and manageable from anywhere.



Our purpose-built platform and dedicated network for Microsoft Teams makes UniVoIP's solution scalable, efficient and cost-effective, while eliminating integration issues and limitations.



With our easy and rapid activation and deployment, our industry-first automated onboarding allows users to get activated within minutes – as opposed to days or weeks.



Our fully cloud-native solution eliminates the need for 3rd-party add-ons, equipment, or plug-ins.



Free number porting and ongoing 24/7/365 U.S.-based support.

PARTNER BENEFITS



- ✓ **Huge Opportunity to capture market share and generate new revenue**
(95% of 300M active users)
- ✓ **Strategic Positioning** – beat the competition
- ✓ **Create stickiness** and sell your other solutions later
- ✓ **Full Channel Support** – pre-sales to post-sales
- ✓ **UniVoIP automation** means rapid deployments and more efficient O365 administration