



# YOUR CUSTOMERS WILL LOVE CLOUD VOICE FOR MICROSOFT TEAMS AND YOU'LL BENEFIT WHEN THEY DO!

Companies everywhere are using Microsoft Teams as a premier internal collaboration tool. Incorporating voice communications for external calling into Microsoft Teams is the last piece of the collaboration puzzle that turns Teams into an indispensable tool. Cloud Voice for Microsoft Teams is the voice implementation approach that makes Teams the best it can be.



## VOICE AS A FEATURE™

### AUTOMATE MICROSOFT TEAMS CLOUD VOICE SERVICE IN MINUTES.

Not all voice solutions for Microsoft Teams are created equal, but you can take your UCaaS offering to the next level with UniVoIP's calling plans delivered from our cloud-native network platform. Enterprises can independently provision Cloud Voice service allowing users to begin making, receiving and transferring calls to and from landlines in minutes.

- ✓ Native teams calling across all devices
- ✓ Dedicated, purpose built platform
- ✓ No premise-based appliances, local trunks, or third-party plugins and their associated points of failure
- ✓ Automated Onboarding Workflow and lifecycle management from Service Control
- ✓ Geographically redundant, resilient, and scalable
- ✓ Unmatched security
- ✓ Overlay features including fax, analog, and paging
- ✓ Maximizes your customers' Teams investment

## PARTNER WITH UNIVOIP TO INCREASE YOUR COMPETITIVE EDGE

Don't settle for second best. Partnering with the wrong provider could hurt your reputation and aggravate your customers. When you partner with UniVoIP, you'll stand out in a crowded marketplace. Here's why.

- ★ One partner who can do it all.
- ★ High commissions for partners.
- ★ One of the lowest pricing structures in the industry.
- ★ Full partner support, including a dedicated channel manager.
- ★ Guaranteed outcomes, and SLA to the desktop.
- ★ A customer retention rate of greater than 99% means happy partners and customers
- ★ 24/7/365 US-based support from an engineer-focused team

# GROW YOUR BUSINESS WITH CLOUD VOICE FOR MICROSOFT TEAMS AND UNIVOIP

You can be the hero bringing a bleeding-edge technology solution to fill in the last piece of the Teams puzzle. There's a huge opportunity for filling that gap with a solution that will expand your offerings, increase your customers' loyalty, and grow your business.

What kind of a partner do you want to be? UniVoIP has a partner program for:



**Channel Partners** who earn high commissions selling the most in-demand products in the industry.

**White-Label Partners** who maximize profitability selling agile and fully customizable solutions under their own brand.



**Referral and Affiliate Partners** who establish a recurring revenue stream while we keep your referrals happy.



## WHERE SHOULD YOU GO FROM HERE?

USE CLOUD VOICE TO GROW YOUR BUSINESS

BECOME A CLOUD VOICE FOR MICROSOFT TEAMS PARTNER

